



Minutes of Coordinators' & Natcom Meeting
 The Ulysses Club of New Zealand Inc.
 Saturday 28 September 2019
Stop Out Clubrooms, Hutt Park, Moera, Lower Hutt

In Attendance:

National Committee:

President - Tim Stewart 8959
 Vice President Wayne Painter 1756
 Treasurer - Stuart Burns 3703
 Secretary - Pete Graham 8196
 Committee - Jane Laing 6361, Andy Wilson 7169, John Kennerley 6065

Coordinators and/or Representatives (R):

Auckland	Craig Moodie 8602	Rotorua	Darrell Klante 9550
Buller	Rex Collins 5262	Southland	apology
Canterbury	Pete Carrington 8337	Taranaki	Suzi Pentelow 8832
Far North	apology	Taumarunui	apology
Gisborne	Christine Cameron 5993	Taupo	Steve Peel 9232
Hawkes Bay	Barry Robertson 8175	Tauranga	Ian Davison 440
Kapiti Coast	Tony Russell 9172	Turangi	apology
King Country	apology	Waihi Thames Valley	Marlene Johnson 8660
Manawatu	Murray Cross 7908	Waikato	Wayne Green 7745
Marlborough	Kelvin Watson 3602	Wairarapa	Karen Wilson 7787
Nelson	Lorraine Lindsay 1117	Wanganui	Piet Meijer 1255
North Harbour	Rob Bissett 7822	Wellington	Jim Furneaux 2098
North Otago	apology	Westland	Annette Paterson 8020
Otago	Mike Wyatt 7808	Whakatane	Greg Evans 5572

Observers: Bernie Wilkinson 9689 (Gisborne), Mark Davey (Hawkes Bay) 9709, John Laing 5083 (Marlborough), Yvonne Collins 9815 (Nelson), Matthew Farrell 9919 (Tauranga).

Apologies: - refer formal Coordinators and Natcom minutes below.

08:55am - **Welcome:** National President - Tim Stewart

I was talking to a long-standing member recently who reckoned I was here to manage a 'staged decline' in the Club. I reckon he's wrong, Coordinators are the heart of the club and they are in good fettle - as demonstrated by you all turning up here today.

Admin & communication Tim - I noted that my recent email to coordinators@ulysses.org.nz got to almost everybody, which is a great advance on only a couple of years ago. Does anyone have communication issues that we can help with?

Matthew Farrell (Tauranga Sec) - we have a couple of FB pages in Tauranga whose admins are no longer on branch committee and there is no branch control over content.

Greg Evans (Whakatane Coordinator) - branch website was set up by a member who has moved on and it is now out-of-date and we can't access it. We need someone who can assist in getting systems re-configured for new coordinators and branches when they become out-of-date.

Lorraine Lindsay (Nelson Coordinator) - there used to be a member of Natcom who mentored new Coordinators, that was a good strategy and we should consider bringing that back.

Discussion workshop - Your branch - "The good the bad and the disgraceful"
- each coordinator has 3 minutes to tell the group about the good, not so good (and solutions) and the disgraceful things going on in your branch.

Kelvin Watson - Marlborough - 140 members, not all active. Weekly coffee mornings, Sunday ride attendance varies. We also have Thursday rides which are very popular, especially with retired people. Have monthly Club nights at different restaurants. Our branch do marshalling for running events as a regular fund raiser. Have an annual Toy Run. We are running the National Rally in March 2020, reminder that accommodation is at a premium.

We don't have any issues at the moment, and we have new members applying.

Rob Bissett 7822 North Harbour - Have just come back into Coordinator position and have a lot of newer members on committee, which had brought a lot of new ideas. We have a mid-month branch dinner, we were struggling for numbers - changed to move around different places and are getting about 30 each month now. Are doing some fundraising - local rather than national. Wayne Painter suggested Wilson Home as a candidate for our fundraising efforts, and members jumped at the idea and we have donated \$4K of equipment and \$1.4K cash - more than anticipated. Getting 2 new members a month on average. Have three 30 year service badges to present at our next meeting. Don't have any issues currently, might be a honeymoon period! The Sheriff is making a lot of fines.

Tony Russell - Kapiti - have had some rogue online administrators within branch in the past. The person in charge was a long serving member and a very strong personality. New committee scoped who had skills; and then we came up with a new website which caused conflict with the old member who objected initially but now it's settled down and the new

website has taken over as a primary communications tool, and is working well. We ride regularly and invite members of the public to come on rides which helps get the word out. There should be some rule about people running rogue ops that are not sanctioned by the branch / club. Branch has an annual event that helps with funds - Shiny Side Up.

Rex Collins - Buller 30 odd members, things going quite well. Have to keep reminding myself that we are a social club. We have regular fortnightly coffee mornings and have had up to 14 people turning up. Have done mid-month meals for a while, finding it a bit expensive at times so we are implementing pot-luck dinners from next month. Some small issues are rides changing at last minute.

Lorraine - Nelson 2010/11 I stood here telling all what a fantastic branch we had. Since then we have gone from 300 members to 150 - a lot of crap went down for various reasons. Have put in a lot of work to improve things over the last 2 years. Communication was our biggest improvement - weekly TXTs, Heads Up of what is coming up, and a new website which is up to date. We have 16 positions of responsibility - such as new member liaison who checks in with new members regularly. Our Coffee mornings have about 60 people turn up - we have a variety of rides which are popular. Short and also Destination Rides - so people can make their own way to a place. We have 4 IAM mentors - have lots of fun meetings. Problems - frontline communications; have had some issues with strong-willed members and a breakaway group, and are working on that.

Murray Cross - Manawatu - about 60 members, very stable. Trickle of new ones, not losing old ones. Generally membership grows by word of mouth. We have some really good people, good spread of ages, experience, attitude. We have regular coffee mornings - have an issue sometimes with venues who can't handle numbers of 25+. We value our older members. We run the Four Points Rally biannually. Usually have about 60 riders for that - have increased time to 3 weeks for that. Have about 10 bikes most rides. Most popular are evening pie and pint rides, usually about an hour to an out-of-the way venue and make your own way home. These are promoted by TEXT alert usually the day before so can be semi-spontaneous and respond to the weather. Have been inclusive of partners and that has been a positive. Negative - are questioned 'What do we get for our national subs?' Tim - addressed this in my Ulyssian report about 2 copies ago. Murray - branch have a \$20 annual activity fee, we don't do any fundraising.

Mike Wyatt 7808 - Otago - Communication is important, there are several older web pages that have faded away. We have a closed FB page which is working well. We have a full year programme of rides. We are a very social branch, have had some overseas rides - Tasmania last year. Have a lot of interaction with public at vehicle shows/events. We have a lot of people who we never see but know they are still members and enjoy the legacy of the past and keeping up via the Ulyssian. We encourage people to attend events in cars. Don't really have any issues, would like to have more on rides and to attend meetings. Have had some issues in the past but not currently.

Pete Carrington 8337 - Canterbury - has been a very rough year up until now. Sun rides well attended up to 400km. Weds rides for older riders 100km. Branch is in a good financial state.

Found we have 12 members who are eligible for 30 year badge. We are moving to get old members back; have been finding lots of stuff in quartermasters bag and lots of stuff has never been used so beginning to distribute this.

Branch had some misuse of private information issues, illness, aggression, misuse of power in the committee. Had a special meeting to resolve issues - toys were thrown; but we have now moved on and the branch is now in a really good heart.

Barry Robertson 8175 - Hawkes Bay - have changed the starting point of some of our rides, start outside a business which creates interest and promotional opportunity.

Had a friend who had issues with members wearing a roundel in Mongrel Mob area; have also been asked to remove clothing with roundels in Clubs Hastings - I don't want to change rules or anything but just want to raise awareness that in some areas the wearing of roundels on the back of a jacket can be seen as offensive by some people.

Have noticed that older members turn up to social events rather than rides.

Chris Cameron 5993 - Gisborne - Good friends and camaraderie in the branch. Have quite a family environment which extends beyond the club.

Bad - trying to get the face of the club out there in the public eye more is hard and trying to recruit new members.

10:30am - Morning tea

Greg Evans 5572 - Whakatane - moved from Wairarapa about 15 months ago, was long standing committee member on that branch. New branch experience was a real eye-opener - took months to get in touch with the branch initially. Website was 5 years out of date. When I finally got in touch with members they were very accepting and friendly. First ride I attended also had issues - no directions given and seemed fast, leaders assumed I knew where to go, and we had to speed to catch up. They are a lovely bunch of people but there are problems in organisation and communication. I've spent some time getting accurate member lists.

Darrell Klante 9550 - Rotorua - Have a functioning rides committee, and a schedule of good rides. The branch is stable but that is mostly a facade. We have factions developing, there are younger, newer members and some older ones who challenge new ideas. Have an every Saturday coffee event which is inflexibly embedded in branch tradition. Have to tread a delicate line to address the situation, not upset older crew at the expense of losing lots of members. Working my way through this issue at the moment. There is quite a bit of tradition bogging down progress in the branch.

Steve Peel 9232 - Taupo Fellowship, friendships, mix with like-minded people. Are getting some new members from north and south, people moving out of Auckland.

Bad side - we're all getting older, you have to watch your concentration levels - we need to be a bit careful of that and look after each other a bit. Riding in groups can allow people/egos to take over and riders to push beyond their personal limits. Some branches can be a bit cliquy, you need to make extra effort to be inclusive of new members.

Disgraceful - eventually our badge is going to become un-PC - its very gender-specific. Also there are some branches that have ownership issues, won't let go of things. It's something to watch out for.

Annette Paterson 8020 - Westland - have fantastic, diverse group of members. Supportive of each other, growing - about 15 joined in recent years. Changing up coffee morning venues every week.

Bad - not many people out riding, though on longer Top of the South trip we have more coming this year.

Disgraceful - one of our older members is ill and can't ride any-more, but he has a mobility scooter and is never seen off it.

Karen Wilson 7787 - Wairarapa - good communication in our branch, use FB - new page set up by IT savvy Treasurer, also use TXTs, emails - covers all age groups in branch. Have small but efficient branch committee. We have a roster of meeting venues, at member houses. That person also organised the club night entertainment, food etc. 60 members and core group of 15-20. Have a mid-year meal to present anniversary badges. Bad - haven't had many new members recently, have to get social side back up and running. We always make an effort around National Rally.

Lance Nixon 3210 (behalf of Piet) - Wanganui - Piet not well. At a recent meeting we asked members to contribute to a list of good bad disgraceful - list circulated.

Jim Furneaux 2098 - Wellington 180 members - used to have considerably larger, got down to about 110, slowly coming back up. Have 4 overnights / year and get about 20 on those. Have 12-20 on mostly long runs. Have adventure / road rides - go different ways and meet up in assigned place. Have new rides coordinator. MDA Ride - distribute presents around lower NI to children with muscular dystrophy. Have a very good sheriff - bleeds money from everyone. We are very stable, but that can be a bad thing and I hope I am not still in this role in 2 years time. We have a great team in this branch who get behind things that we do. Wellington Riders - an online only group, have 2000 members...

Craig Moodie 8602 - Auckland new to job this year. Took stock at the start of the year. I was not aware that you have to be a seasoned negotiator - I spent a long time dragging all the skeletons out of the cupboard and setting fire to them. Building a bridge and getting over it. We have moved on from problems and they are largely forgotten about. We do rides; there are a variety of needs and we have tried to provide something for everyone. We state 'experienced only' on long rides, but also have everyone rides. We want to welcome new members but first needed to get our house in order. Support for club nights has lifted. Disgraceful - rider took off and left wife behind (would not be drawn on names..) - we do have a good laugh. Not panicking about numbers which are static, I'm concentrating on making this a branch/club that people want to belong to.

Wayne Green 7745 - Waikato - Tom Jones is 93 this year and has only just given up his bike. Now have a roster of members who collect him and take him to meetings. We are in a rebuild phase - 4 months ago I stopped issuing a printed newsletter, no one noticed as we now use FB and all members are using it. Reinvented the social events calendar which had not been functional for years. We have guest speakers at meetings. Also want to celebrate branch history - Child Cancer ride has been going for 25 years. Previous

committee made a decision about changing the role of the branch in the Child Cancer ride without consulting membership - this split the branch down the middle. We have since gone back and consulted with the kids and they underlined that they wanted the event back the way it was. Will be holding a back to basics rally this year.

Ian Davison 440 - Tauranga - used to be Whakatane coordinator. Moved to TGA in 99 and couldn't ride for 9 years. Now a zimmer trike rider. Swannie stepped down after 5 years and left a vacuum, no one wanted the job. Strong branch 130 members on books, 30-50 at meetings; get around 5-15 on rides. Thurs rides are popular - attendees on those often don't come to anything else. Have also had issues with FB pages no longer under control of the committee.

Marlene Johnson 8660 - Waihi Thames-Valley - have 3 women on committee. A lot of members are retired and join in with Waikato and other branch's lunch rides. Started adding a swap-meet to meetings. Our FB page works well, useful for impromptu rides. 60 or so members, I have only met about 20 of them.

Suzie Pentelow 8532 - Taranaki going well, use TXT for communication and with new members I make sure I have their partner's phone numbers as well so they are included. Fined members will get a free meal at the next club outing. Sheriff does not like getting fined himself.

Tim - my takeaways: a lot of people are dealing with the same issues, also many branches are not looking outside themselves.

Guest speaker: Matthew Farrell - Tauranga Branch Secretary

Shared YouTube video - Promo for Matthew who is standing for BOP Regional Council.

I'm a new member and was surprised at the lack of numbers at rides/events. Note that membership is static/ageing/declining.

I have a background in media; I see the club as being at a bit of a crossroads, there are great things happening as mentioned round the table today. I'm a bit of an outsider and look at the club slightly differently, objectively as I'm not coloured by fond memories of the past. There are lots of clubs; one of the problems Ulysses has is that you don't know much about it unless you are in it. Lots of people around the table are already creating content for their own websites and newsletters - send this stuff to your local paper as all NZ media is starved for local content - there is no cost to yourself. Also there are Radio and TV opportunities - Natcom can put themselves forward as spokesperson and get the brand out there. It is currently struggling with getting noticed among the cascade of information and choice that everyone has today.

TEXT alerts are great - they're individual and must be reacted to/noticed.

Promo video - we need to tell our story, to people who don't know it. 'I'm an accountant by day but on the weekend I ride my _____' Coming up to number 10,000, we also need to look forward to the next 10,000. The Club needs to look at how it markets itself at a strategic level. Lots of branches have a website that works - we should produce a template for consistent best practice across all branches.

Need to be aware that promotion doesn't necessarily happen on the first go - it takes time, nurturing and perseverance.

Tim - have a friend who is a rider and belongs to online rides groups - he says he doesn't understand the Ulysses Club; also don't see their name anywhere. We also need to portray some younger faces as representative of the club.

Murray Cross - a lot of what you are saying is about perceptions, it can depend on your personal first encounter with Club members.

Darrell - we should embrace all the stereotypes - admit that we are old farts on Goldwings with hi-vis, we are speed freaks on sports tourers, we live disgracefully - we are all of these things and we share an interest in motorcycles.

Steve - good idea, need to acknowledge diversity in this club.

Wayne Green - ex TVNZ cameraman - be very clear about what it is you want to achieve with this - need to get the telling of the story right with proper planning.

Yvonne Collins - Nelson - there has to be ride available to new riders.

Steve - you need to ask your intended audience what they want.

Stuart - it's great to have a promo video, but behind that we want to ensure that we have a club that reflects what is behind it.

Karen - speed on rides can be an issue, the idea of a new member mentor can help this.

Wayne - one of the problems I've seen over the last 20 odd years is that RICs have the 'you just have to keep up with me' - it's RICs job to manage speed so all can keep up; they need to change their attitude.

Craig - we all suffer from the same issues, we are trying to cover all styles of riding and rider - we just have to keep working on it and keep changing to suit riders/members.

Wayne - have an opportunity to take the high ground and take on the mantle of the place to learn how to be a better rider

Marlene - we conduct our rides so every rider can see two headlights in their mirrors, if not slow down.

Barry - have always looked at group rides as a discipline; you can change order on the way home.

Tim - one thing I like about how HB does it - fast riders leave before main group and meet at destination.

Pete - have been through all these issues in our branch. Also need to be aware of the nature of our roads, where straight fast roads can be dangerous to ride slowly on - cars try to overtake and create risk.

Murray - most of our rides are on backroads - also have major intersections and policy is to regroup after these, RIC stops to regroup.

Tim - seems that the key here is that there is no blanket solution, all branches, members, roads have their own unique circumstances and need to respond to these on rides.

Matthew - 1 Ulysses needs to raise its media presence

2 Internal communications could do with all raising to best practice - standardise

3 Promotional video - there is no rush to produce this, there is time to get it right

What are you offering as a club, is the perception close to reality, how do you want to be perceived.

Tim - will propose a motion in meeting this afternoon to further this issue.

Q & A

12:30pm - Lunch

National Committee & Coordinators Meeting

Apologies: Bob Kendrick #4977 - Taumarunui, Paul Reeves #3327 - North Otago, Ross Lawry #1177 - Southland, Nick Grbin, Piet Meijer

Motion: that apologies be accepted.

Moved Pete Graham :, seconded Murray Cross, - carried

Minutes of Previous Meeting Hastings, 29 March 2019:

Moved that minutes of the previous meeting be accepted Jim Furneaux -, seconded, Tim Stewart - carried

Matters Arising: Nil

Inwards Correspondence: Nil

Outwards Correspondence: Nil - Note: correspondence is dealt with in Natcom meetings and a record of it is shared with membership via shared minutes.

Treasurer's Report - Stuart Burns #3703

Stuart gave an update on how the finances were tracking. Membership income was steady at \$76,500 compared to \$75,900 in 2018, Joining fees were down \$500 on the previous year at \$3250. Gear sales were down and this was of concern. \$10,000 of annual sales were budgeted at there had only been \$4,000 of sales in the first 6 months of the year. Administration was on budget at \$24,000. AGM travel was down from \$10,000 to \$7,000 and this was mainly attributed to the AGM being in the North Island. The Coordinators meeting was on budget at \$9,000 - \$10,000. Magazine costs were similar to last year at \$18,500. In 2016 these costs were \$33,000 and \$29,000 in 2017. The reduction was due to a large number of "opt outs" from receiving the newsletter in hard copy in exchange for a discounted subscription. Advertising in the Ulyssian, reduces costs by \$3,000 each issue but it was noted this was only \$2,000 for the last issue. Co-ordinators were asked for

assistance with finding more advertisers. Contact Stuart if you could identify any advertisers.

Term deposits (mainly covering subs in advance) were steady at \$175,000. Assets purchased included pull up banners and a membership card printer. The purchase of membership cards and printing of these is sponsored by AON Insurance..

Overall a break-even budget is predicted for the year and next year could be better with no Coordinators meeting being held.

The administrator role has been put out for proposals, and some expressions of interest, had been received including one from Debby. These would be evaluated by NATCOM and a decision notified/circulated by the end of the financial year.

Tim Stewart thanked Stuart for his report and commented that break-even would represent a good result for a non-profit organisation.

Moved that the Treasurer's Report be accepted Tim Stewart:, seconded Craig Moodie 8602- carried

Quartermaster Report - Jane Laing #6361

As mentioned in the Treasurer's report, gear sales were dropping. A new hard copy folder of all the gear available had been distributed to Co-ordinators and this included copies of the gear and jewellery order forms. Co-ordinators were asked to brief their Quartermasters on these books and particularly the order forms. The price in the books shows member price and the Branch price. Any ring purchases would require a quote due to changing material prices. There is a picture of a ring on the web site.

Promo packs are being looked at for Branches at a reduced price.

Members wearing gear was an excellent advertisement for the club. Branches were encouraged to appoint a Quartermaster and lay gear out at meetings and events. Members will buy gear they can see. It was felt the logo stickers message was a little outdated and we need a new slogan. A couple of suggestions were "ride harder for longer" and "if you can still get your leg over, we need you". Need more ideas please.

Following a suggestion from Jim Furneaux a twin wine bottle cooler was added to the gear list @ \$12 + P&P. The printing worked out OK, but a smaller logo could have been better. This could be a good raffle prize.

Hi Vis vests were selling well. Members should be encouraged to wear them, though it is realised they were not for everyone. A more lightweight version of the vest was being considered. Please send any supplier suggestions to Jane.

A gear page will be included in the next Ulyssian including Xmas specials.

Wearing of gear by members was the best form of advertising.

Please bear in mind when ordering that branch orders do not include P&P costs and can be obtained at slightly cheaper than the member price so the branch can make a profit on sales.

Please send Jane any suggestions around gear.

Kevin Watson asked if business cards were still available. Jane answered they were and to contact Debby re this.

Pete Carrington commented that a gear auction was recently held in Canterbury. Polo shirts and hats were not popular, but vests, long sleeved shirts/sweatshirts, badges and flags sold very well. Jim Furneaux enquired as to why the "Growing Old Disgracefully" books were being sold when they were being given away to some members? Stuart Burns replied they were only being given away to new members. Wayne Green asked how many books were now in stock? Stuart Burns replied that there were around 600 plus stock held by branches. Wayne asked if an overall profit/loss calculation had been done? Stuart replied that generally they were around break even and a discounted price per copy had been obtained originally on volume printed. A rethink would be required if this were ever done again. Jim Furneaux commented that the original high number came about because many members had expressed interest in purchasing multiple copies, but clearly this had not eventuated. Wellington Branch had given copies to libraries and Wellington Radiology had commented the copies left there for patients and supporters to read were proving very popular. Other branches were encouraged to look at this strategy.

Wayne Painter said that there was a ladies Ulysses logo ring available in Australia without the beard. Would there be any interest in this in NZ?

National Bike Raffle - Wayne Painter

The DIA application has been completed (18 pages!). 40 bikes on offer including the Indian FTR and Yamaha Niken. Tickets will be couriered from 4 December, but must not be sold before 15 December under the DIA rules. Orders can be taken though. A reconciliation sheet and instructions will be included with the tickets. Please read these carefully and acknowledge receipt via email. Please ensure branches and members paying money in to the (separate) raffle account include a reference so that payments can be tracked. Otherwise this takes a lot of time to reconcile. Tickets are issued by the Branch and not by Wayne, Wayne will do a ring around mid-January to ascertain how ticket sales are progressing. Please advise him if tickets can't be sold as these can be redirected to other branches.

Craig Moodie commented that ticket sales can be difficult for branches that had no January meeting. Could the timing be looked at? Wayne replied that this was mandated by the AGM date and 90 days back from that is the earliest ticket sales could commence. He said that the contacts list on the back of the Ulyssian would be used to send out the tickets. He asked the members present to check and correct these details if necessary.

Rider Mentoring / Training - Andy Wilson

Andy asked for a show of hands of how many branches had Ulysses or IAM mentors? 6 Branches indicated they had. Lorraine Lindsay commented that all of her mentors go through IAM training. The branch also had some "unofficial" mentors. Andy commented that the first year's fees for IAM training (\$60 membership fee and \$50 test fee) were subsidised from the training fund. Up until now this has not been a pass/fail course but has been based on attendance. This is now changing. Lorraine commented that the Branch had retracted mentor badges from some holders who were no longer mentoring. IAM

observers will work with people in more remote locations to help them. Jim Furneaux commented that one Coromandel based observer travels 300km each way to participate. This represents a big commitment.

Andy commented that mentor badges with both IAM and Ulysses logos were being considered.

Jim Furneaux commented that a situation where IAM mentors let their membership lapse needs to be considered. Andy commented that the Advanced Rider Course would be the minimum standard rather than all doing the higher level Observers Course. Jim Furneaux commented that IAM quals needed to be recertified every 5 years to remain current.

Stuart Burns commented that the most common claim on the rider training fund was the \$25 subsidy from the Ride Forever courses. These now were being provided at no cost by several operators. This frees up funds for other training.

Jim Furneaux asked if the Ulysses club should still be subsidising Ulysses members attending Ride Forever courses who were eligible for the registration fee cashback scheme? There was a chance some members could actually make a profit from the training? Stuart Burns replied that Coordinators were responsible for making applications and the information they provide regarding this was trusted. Some outlying areas did not have subsidised courses like many of the main centres. Rob Bissett commented that some members would not be eligible to get the registration fee cash back as they did not meet the criteria.

Lorraine Lindsay asked how to apply for funds from the Training fund? Andy replied that a letter/email needs to be sent to him outlining the course content and provider. If approved, funding was up to \$50 per person to a maximum of \$1000.

Ian Davidson asked if there were any mentors in the Bay of Plenty/ Waikato area? It was replied that Swannie had started IAM training. More info on the website – iam.org.nz.

General Business

Remembrance ride - Craig Moodie AKL

Craig commented that the ride went quite well overall. He said it would have been helpful to have more volunteers from other branches to assist with the readings etc. A request was sent out to branches asking for assistance prior to the event with no replies received. Shoulder taps may be needed in future. Numbers were down and the event lost \$500 overall. National and the branch would assist with this. 25yr+ members made up 60-70% of attendees. It was important to get some more buy in for this event by the next generation. Tim Stewart congratulated the branch on a good job. There had been some feedback questioning the length of the ceremony. Could the number of readers be cut down? Craig replied these aspects were being considered and there were some opportunities for streamlining, but it was important to read all of the names. Lance Nixon commented he had sent some feedback to Peggy asking if the readers could be seated together in front to save some time? This will be considered for future events. Craig said any suggestions on how the event could be improved were welcomed. He had received positive feedback from a new member about the event. Wayne Painter commented he

saw the service from a different perspective this year as he was able to see the names on the screen instead of being involved in the reading. Perhaps a change in venue could be looked at? Peggy and Craig to consider this. Matt Farrell commented he enjoyed attending the event for the first time. He noted readers tended to read at different speeds, and some included other details of members. Christine Cameron added that there were some technology issues with freezing etc. Tim Stewart commented this would be rectified for future events.

Pete Carrington discussed the South Island event. A move to the Hornby Working Men's Club would be reviewed as there was a poor attendance. Kaikoura or another central location was being considered. Some people struggled to form an association with many of the names and Pete questioned why the names of long deceased members should be read out? Most riders in the South Island were members of 10 years or under service. Lorraine Lindsay said the reading of the names was important to some of the older members who travel to the service. Tim Stewart commented that it was still important to show respect. Craig Moodie - it's a good way of honouring who we are and where we've come from.

Coordinator read only access to Database - Rex Collins, Buller.

Rex commented that in his view it would be beneficial for Coordinators to have password protected access to the membership database so that they could check details and draw lists from it as required. Jim Furneaux commented that it was quite straightforward to get lists. Just contact Debby. Stuart Burns added that this request had been discussed at NATCOM and they had decided that the status quo of requesting lists through Debby would remain. This was a privacy and database security issue. Tim Stewart said generally only a couple of days' notice was required to obtain lists from Debby. Stuart Burns always asks that a list be sent to all branches in December for subs follow up.

Maximising ACC cash back scheme - Rob Bissett, North Harbour.

Rob outlined the criteria for the scheme. The scheme started on 1/7/19. Cash back payments could be applied for. Eligibility was NZ residents with a Class 6 NZ Motorcycle licence for 5+ years and a photos of the registration label for the motorcycle must be supplied. 1 Silver and 1 Gold or 2 Gold Ride forever courses qualify for the cash back. If one course was taken before the 1/7/19 that still qualifies after the second course has been completed. Courses must be at least 3 months apart. On completion application for the first \$100 cashback can be made online. You will need to supply your personal and licence details and bank account number. If approved, payment and a confirmation email will be sent. Restricted to one applicant per motorcycle.

Craig Moodie commented that Pro Rider had been approached in Auckland as they were charging \$50 for their courses and this made it not worthwhile for members. They had agreed to create a special access code for course registrations and use of this code meant Ulysses members would not be charged for the course. Other training providers could be approached to do a similar deal for Ulysses members. Jim Furneaux also commented that local councils and organisations like Auckland Transport should also be approached and asked why they were not subsidising these courses. Karen Wilson commented they had successfully approached a training provider in the Wairarapa. Greg Evans commented that

they had approached the Whakatane Council and had no reply. It appears to be up to the Council who gets training funding. Members have been going through courses. Pro Rider had dropped their fees to \$20 and this had assisted with uptake. Jim noted that the latest Ministry Of Transport strategy (Road To Zero) included significant information on motorcycle safety. It was available at www.transport.govt.nz.

Registration reduction proposal for over 65 riders - Craig Moodie Akl

Craig outlined that this was a suggestion from the Auckland Branch when they raised this idea with Transport Minister Phil Twyford and he seemed open to the idea and requested a submission on it. Was this something the Club could assist with and back? It could be a good thing for members who are on a pension. The meeting agreed there was nothing to lose and that there would be no objection to this. It was decided that Craig, Tim and Perry should work on this together. Matt Farrell said that the increased risks recognised in the licensing system with drivers aged 75-80 and older would need to be considered. Jim Furneaux commented that a number of factors would need to be considered including crash rates and stats and hospitalisation/healing rates for this older age group. Perhaps motorcycle riders in local or central government could be approached for support also.

Retaining membership if subs unpaid long term – NATCOM Discussion

Tim Stewart commented that this had been discussed recently as a way of getting lapsed members whose membership was behind up to 5 years back in to the Club and giving them an opportunity to retain their original member number if they fully paid the membership fees up to date. Stuart Burns added that under what was proposed they could make a choice to either take up this option or pay a joining fee and be assigned a new number. If they took up the option of back paying the membership and retaining their number, their membership would not show as continuous.

Rob Bissett asked if anyone knew what happened in Australia? There was no response. Jim Furneaux commented that he did not agree with the proposal not to consider “bought back” membership as continuous. If they were fully up to date with fees why would their membership not show as continuous? Stuart agreed this could be reconsidered. Tim Stewart commented that this could be a good way of getting lapsed members back involved with the Club.

That members can buy back their membership numbers and continuous service up to 5 years and up to 10 years on a case-by-case basis - Moved Jim Furneaux, seconded Rob Bissett - carried

Lapsed members displaying club logo or club merchandise - Ian Davison Tauranga

Ian commented there had been a case of this happening in his branch and he was seeking guidance. Tim Stewart commented that although he agreed this was not in the spirit of the Club, little could be done about it. Jim Furneaux commented that once gear was sold to members and others it was up to them when they wear it as they own it. Wayne Painter commented that they had some non-renewing members attending meetings in Auckland

and dealt with this by asking members to produce their membership cards at meetings like the AGM. Only those that did were allowed to contribute to the meeting.

Club discount, new supplier - John Kennerley

NZ Natural Clothing (Norsewear) had recently come on board. They were offering a 10% discount on non marked down items, and 5% accrued discount on purchases for later use. There are a few exceptions. An online store is available, Full details will be in the next Ulyssian.

BlueBridge ferries have also come on board offering a 10% discount. They have also offered to sponsor a free return trip for the 10,000th member to join the club.

Karen Wilson commented she had issue with booking an InterIslander sailing recently and could not get the Ulysses discount code to work. Jim Furneaux suggested a screen refresh, then try clearing the cache, then calling the 0800 number. Tim Stewart commented that he had received other feedback on this. Murray Cross also commented that a motorcycle trailer option was not available on the InterIslander. Tim committed to following up these concerns.

Ulyssian Magazine

Tim Stewart commented that a lot more articles were needed. Phone calls were now required every issue to try to get articles in for the Ulyssian. We have a maximum of 40 pages (any more than that incurs extra cost) and the last issue was only 30 pages and that is often the case these days. 12 November is the deadline for the next issue and any contributions would be appreciated. Stuart Burns commented there used to be issues in the past with submitted articles not "making the cut", but that was not an issue these days. He also noted that not all Co-ordinators contribute a report to the magazine and he encouraged those present to do so where they can.

Subscriptions

Stuart Burns commented that reminders of these were due out soon. 1/3 of members renew between now and the end of the year. Rob Bissett asked what happened to the proposal that membership subs would become due on membership anniversary date? Stuart replied this would require a remit and this would be discussed soon. Annette Paterson asked when members that remained unpaid dropped off the register? Stuart replied that we tend to wait until March to give an opportunity to renew post New Year.

2020 National Rally

Blenheim - Waterlea Racecourse Hall (Off Linton St, off Hutchison St). 13-15 March 2020. Theme Pirates of the Marlborough Sounds.

Kelvin Watson gave a report. All preparations proceeding well and registrations will open soon. It was important accommodation is booked ASAP as places are filling fast with 2 providers booked out already. All logistics bookings are confirmed. Fully self-contained

mobile homes are welcome at the Racecourse, no other camping allowed there. All arrangements are proceeding on schedule.

2021 National Rally – Waikato - 9-11 April

Wayne Green gave a presentation on the rally venue and arrangements so far which was very well received.

Remits for 2020 AGM

These have been received from members and remits from NATCOM are also under consideration. These will be published in the next Ulyssian.

Campervan Wing

It was discussed that perhaps a Campervan Wing could be considered to keep members in the Club who had perhaps moved on from motorcycling and/or owned a campervan. This was done in Australia and was successful.

Club Promotion discussion prompted by Matthew Farrell's presentation resulted in the following motion:

The meeting approved action to research the promotion of the Club including the production and costing of a promotional video. This will be revisited at the next Coordinators meeting - Moved Tim, seconded Jane - carried

Club Banners

Wayne Painter said that these were available for branches and that artwork could be added/amended to include local content. Cost was \$280 + GST. Contact Wayne for more information.

Meeting Closed at: 4:05 pm

Next Coordinators & NATCOM meeting 1:00pm, Fri March 13 2020, Waterlea Racecourse Blenheim

Meeting minutes compiled by Adrian Douglas (Wellington Branch) and Pete Graham

Signed		Date
President		September 2019
Secretary		September 2019