



Natcom & Coordinators Meeting
The Ulysses Club of New Zealand Inc.
 Friday 29th March 2019
Clubs Hastings, 308 Victoria St,
Hastings, Hawke's Bay

In Attendance:

National Committee:

President - Mike Dew 2415
 Vice President Tim Stewart 8959
 Treasurer - Stuart Burns 3703
 Secretary - Pete Graham 8196
 Committee - Jim Furneaux 2098, Wayne Painter 1756,
 Jane Laing 6361

Australian Ulysses Vice President - Peter Baulch

Coordinators and/or Representatives (R):

Auckland	Craig Moodie 8602	Rotorua	Gordon White 1272
Buller	Rex Collins 5262	Southland	Ross Fox 7031 R
Canterbury	Bob Tomkins 4562 R	Taranaki	Suzi Pentelow 8832
Far North	Nick Grbin 1688	Taumarunui	Geoff Young 4762 R
Gisborne	Christine Cameron 5993	Taupo	Steve Peel 9232 R
Hawkes Bay	Barry Robertson 8175	Tauranga	Ian Davison 440 R
Kapiti Coast	Tony Russell 9172	Turangi	-
King Country	-	Waihi Thames Valley	Marlene Johnson 8660
Manawatu	Murray Cross 7908	Waikato	Jim Galt 5991
Marlborough	Kelvin Watson 3602	Wairarapa	Andy Wilson 7169 R
Nelson	Lorraine Lindsay 1117	Wanganui	Lance Nixon 2310 R
North Harbour	Barry Holland 8331 R	Wellington	Les Isaac 8285 R
North Otago	-	Westland	apology
Otago	apology	Whakatane	Sue Holmes 8359

Observers: Colin Kepple #1568 (Tauranga), Ian Stuart #5406 (Whakatane)

12.30 pm - Snack Lunch for Coordinators and Natcom

The meeting opened at 1.00 pm

Welcome: National President Mike Dew

Apologies: Ross Lawry #1177 (Southland), Maggie Bath #2700 (Wellington rep), Piet Meijer #1255 (Wanganui), Annette Paterson #8020 (Westland), Terry Clapham #8258 (Otago) Graham Vincent #9835 (Tauranga)

Motion: that apologies be accepted.

Moved: Mike Dew 2415, seconded, Kelvin Watson 3612 - carried

Minutes of Previous Meeting Mosgiel, 23 March 2018:

Moved that minutes of the previous meeting be accepted - Jim Furneaux #2706, seconded, Tim Stewart #8959 - carried

Matters Arising: Nil

Inwards Correspondence: [Letter](#) from Chris Carey #3497 re Remembrance Service

Outwards Correspondence: Nil

Moved that correspondence be accepted: Mike Dew #2415, seconded Lorraine Lindsay #1117 - carried

Treasurer's Report - Stuart Burns #3703

Published in Ulyssian - much better performance than the last financial year, which was good to see. Since the year-end we have invested \$25,000 into term-deposits. Have continued to make investments in communication with membership - Mailchimp, Ulyssian magazine, facebook, etc.

Subs - intend to move subs to renewal on anniversary of joining date. However, before this can be done we need a rule change which will be presented at next year's AGM.

Some of funds in the Rider Safety Reserve have been spent on supplying all branches with safety vests and first aid kits.

Ian Davison #440 - what do we do with the vests? That is entirely a Branch Committee decision, not Natcom.

Bob Tomkins #4562 - some Coordinators are selling them to non-members. Again, up to branches.

Moved that the Treasurer's Report be accepted: Stuart Burns #3703, seconded Mike Dew #2415 - carried

Quartermaster Report - Jane Laing #6361 ([link](#))

Bandannas discontinued, getting good feedback about the new neckwarmers.

Note about branch use of the Old Man logo - all publications / clothing / designs incorporating the club logo need Natcom approval. Take care to use the correct version (which has a hand-drawn look in lettering) as this is trademarked. There are other 'cleaned up' versions out there which are not officially sanctioned.

Marlene Johnson #8660 - can you please send requirements for advertising, logo use etc. to all branches as a reminder of this.

Branch Banner - Mike

Work on this started in AGM Invercargill - several people have taken it on and got nowhere. I really appreciate Wayne taking this to completion.

Wayne - we will be making more of these during July, those branches with missing logos have until July 8th at the latest to contribute one which will then be on the new banners produced. Remember artwork needs to be hi-resolution 300 dpi separated colours.

Move that Quartermasters report be accepted Jane Laing seconded Murray Cross - carried

General Business

Natcom and Coordinator's meeting - Sept - Lower Hutt - Jim Furneaux

Jim - many branches represented here have yet to have their AGMs, so this may affect new Coordinators. Meeting will be a Top Ten Holiday Park 27-29 Sept. Avoid making direct bookings with the camp, all bookings are pre-arranged. Contact me for details, make travel arrangements through Debby. Details of all this will be contained in an email to be sent out soon; all you have to do is read it.

Please do not contact the camp directly and attempt to make bookings, this has caused great confusion in the past and blotted our good name - work through me (Jim).

Stuart - we'd appreciate it if you do your best to get cheapest AirNZ fares - watch for specials.

Mike - these meetings are very valuable and I'd encourage all to attend.

Lorraine Lindsay - question re covering of costs for second attendee from branches - Jim - all we cover are meals and basic accommodation; Branches usually assist in this case.

Bob Tomkins #4562 - can a rep be sent to attend? Mike - yes, ideally send Vice-Coordinator or member of committee, or someone who can represent the wishes of the branch and speak up.

Remembrance Service - Chris Carey [letter](#)

Craig Moodie #8602 - this started years ago as an Auckland event, Canterbury picked it up to make it viable for South Island members to attend. We have a formula and a good central venue and it seems to work, we usually make no money or a small loss. We're not looking for Natcom to underwrite it. I agree that if an event is on your doorstep you tend to overlook it - making it a 'ride-in' adds value.

Mike - someone will talk later about the South Island experience. FYI Natcom was approached a few years ago when Auckland lost money on event, we negotiated a fair

settlement, but it was done on a one-off payment. Stuart - we make a contribution each year to both branches in support, irrespective of whether a loss is made.

Tony Russell #9172 - have a later item about AGM - would it be viable to have Remembrance Service with AGM? Wayne - date reflects the time of year Mel Curran was killed, it was initially established in his memory.

Mike Dew - reluctant to add what is a branch event to a national event.

Murray Cross #7908 - given these are branch events, it's the same as any other branch event - user pays prevails.

Craig Moodie - I regard this as a service, done in memory of all Ulyssians. Charging for it would take something away.

Bob Tomkins #4562 - we've had an issue in Canterbury as lots of venues have gone, Hanmer Springs venue was demanding huge upfront costs. I was unaware of the significance of the date, so will ensure branch committee are aware of this.

There needs to be better advertising/publicity.

Gordon White #1272 - Auckland have the assistance of Taupo branch to organise this - Canterbury could look for a partner? Mike - this used to happen, assistance sort

Steve Peel #9242 (Taupo) - we ride on the back of the Auckland branch, support with meal and entertainment. We are getting something out of this, it's an event for us.

Pete Graham #8196 - South Island situation is different, no central place, geography, weather etc have greater impact on attendance.

Mike - back to Chris Carey letter - he's asking for a subsidy, I believe we are already providing sufficient support.

Gordon White - it is a national event, if Natcom are willing to provide requests for funds if needed then it is alright as it is.

Steve Peel - Natcom just need to make the call at the time if a branch requests help, we don't want the wheels to fall off it.

Mike - remember there is no us and them, we are all one Club

National Secretary to draft letter

Special Business

Odyssey Medal candidate presentations

Move that voting papers for Odyssey medal be destroyed - Moved Mike Dew, seconded Les Isaac #8285

Branch Incentives & Rewards: Tony Russell #9172 - (Kapiti)

There has been a lot of discussion over the past few years about the dwindling number of members. Branches are encouraged to come up with strategies to retain existing and foster the recruitment of new members. How about discussion around the possibility of a percentage of those membership fees coming back to the branch for member incentives?

Mike Dew - a percentage of subs returning to branches has been discussed at various times over recent years. There was a lot of brainstorming and even a competition giving a prize to the branch who got the largest number of new members (proportionally) in one year.

Stuart - funding, like everything if there is a new expense planned, the money has to come from somewhere.

The joining fee pays for badges and admin and a copy of the GOD book.

Tim Stewart - recruitment, since I've been involved in the Club we've tried a reduced membership fee, lowering the joining age etc. We are not sitting here doing nothing.

Mike - who here thinks branches should get a proportion of joining fee.

Andy Wilson #7169 - I think if branches need money from joining fee they are doing something wrong. Most do their own fundraising for expenses.

Manawatu - the best advertising for a branch is the membership.

Barry Holland 8331 - not only us suffering this change, I don't believe this is a money thing, but we are time-poor. It is important that we keep doing what we do well and make events significant.

Jim - if you think you have an idea in a branch that you need money for, feel free to ask Natcom as they are happy to listen to good ideas and support membership drives.

Les Isaac #8285 as a member of many different organisations over the years, I have learned that money won't make a difference.

Jim Galt #5991 - if money came out of joining fee, then fees would go up.

Mike Dew - it should be a branch policy that you offer subsidy for your coordinator to attend these meetings. There is an opportunity if your branch has no funds to approach Natcom for assistance in advance.

Craig Moodie - we should pool ideas on how branches are marketing themselves, perhaps at the next Coordinators meeting.

Mike - there are business cards and pamphlet holders previously provided by the Club.

Lorraine Lindsay - would also like to have that discussion; we used to have a healthy bank account as two events we ran were successful - they have now gone belly-up so we need more ideas.

Tim - intend to create a closed Facebook Group for Coordinators only.

Wayne - North Harbour - we get a 70 - 100+ people to each branch night. We have a big raffle each time.

Ross Fox #7031 - the raffles creates a fun element that is going to bring more people along.

Timing of club imposed financial commitments to members - Tony Russell

The timing for both the AGM and the renewal of membership falls either side of what would be the most expensive time of the year for many of our members. I know that shifting the membership date had been discussed before although the outcome and reasons for it remain unknown at branch level. - answered already by Treasurer.

Should we abandon the AGM? - Tony Russell

I don't think abandoning the AGM would be a good idea although a couple of decent regular venues (alternate between North & South) with accommodation, restaurant and entertainment venue attached might assist with the overheads by both the organisers and attendees. Mike - the next 4 years National Rallies have been allocated already.

Nick Grbin #1688 - we used to have AGM always in Hawkes Bay - I think the variety is a great advantage.

AGM Timing - often clash with Beach Hop (North Harbour) Barry Holland #8331 - realise that we can't please all people, wondered if there is an option to vary timing. Beach Hop is always the last weekend in March. It was noted that the 2020 AGM in Blenheim was in mid March.

Confidential complaints about branch coordinators and committees - would like to see a protocol put in place for dealing with such a matter in the future - Jim Galt #5991

Last year our branch was the victim of an anonymous complaint. I would like to see a protocol implemented that those types of complaints should be rejected by Natcom and referred back to branch.

Stuart - Natcom do refer complaints back to branches, the rules state that this process should be followed.

Jim Galt - eventually the complaint was dumped on us, it was very general and when asked to give specifics, did not and resigned from branch.

Mike - this is an issue that seems to be happening regularly in branches, remember to document everything.

Stuart - be wary of misuse of emails.

Tim - general advice, I get into several situations where I get angry - so I give myself 24 hours before committing anything to paper.

Nick Grbin - have had similar things, it's a good idea to let Natcom generally know that there are issues in the branch so they are forewarned. Not with details, as this can taint the process.

Bike Raffle - discussion about its future and Coordinator's responsibilities around ticket sales etc. Wayne - after lots of pushing on Facebook page, we have sold all the tickets. Some branches sent back butts with no details on butts, or on only one butt - this made lots of extra work and these jobs are supposed to be the Coordinator's. Next year tickets can be on sale by 13 Dec. This earlier time will no doubt help as this year sales could not begin until after Christmas which was not ideal.

Be careful that you pay money into the correct account when banking raffle money.

3.20 pm Guest speakers:

Leonie Steadman - AON Insurance

Some background - John Baker sold his brokerage to AON Insurance since 2007 - and we continue to sponsor your National Rally, offer Club liability insurance, memorabilia, and include a year's insurance with the Bike Raffle.

We are trying to increase the number of members insuring with us - we now have 435 Ulyssians insured with us (used to be around 800). We are still happy to continue our sponsorships. We are wanting to help you increase your membership, and we want Coordinators to spread the word among members that we have a great product with special features no other motorcycle insurer has. We would like to be the advertiser on your membership cards and will do some work on this. We also encourage you to read the content of your policy, like how much gear is covered and similar detail. Some examples - headlight, windshield and tail light with no excess - competitors don't do tail light. We do multi bike discount. Restricted kms discount. Excess for approved trackdays is \$750, riding apparel cover is \$5K. Do not add discount if Ride Forever qualified, but will waive excess. Also advantages to IAM qualified riders.

Lorraine Lindsay #1117 - Leonie/AON will issue travel insurance for you to ride a motorcycle over 250cc overseas.

David Jobson - ACC Motorcycle Safety Officer

Recent Shiny Side Up series was a success - 7,500 people around the country covered. Many people commented that the profile/awareness of motorcycle safety has improved in recent years.

Numbers show that riders who have done a Ride Forever course are 27% less likely to have an accident. We have recently created courses for 50cc riders and Restricted riders.

In many parts of the country RF courses are subsidised by councils so no charge to riders.

ACC Rebate Incentive Scheme - targeting riders who've had full licence for at least 5 years. Often have more of a challenge with these riders, hoping to get an additional 4000 riders to do this. Will get \$100 back (rego rebate) each year over 2 years. You will need to do at least one new course from the start date forward, one historic course will be allowed.

There will be a form on the ACC website to claim these rebates.

Updates:

Mentoring/Training - not much happening, maybe because lots doing 'free' Ride Forever' training or that you are not giving information out.

Have had inquiry about gravel rider training, need more information on this.

Rider Mentor - now aligned with IAM. It's up to branches to determine who they want as mentors. There was a branch that an issue with one of their mentors, we stepped in in that case. You need to let Natcom know what you want. If members are in your branch and still wearing the badge - up to branches to sort out continued eligibility process/requirements.

Money comes from Bike Raffle, about \$3,500 annually that needs to be spent.

Discounts - all advertised. A recent one is the Treetop Walk, Hokitika. If you have someone in your area who offers a discount to Ulysses members, ask them if they are prepared to offer that nationally.

If you have issues with Interislander discount - read the instructions!

Administrative Matters -

Gmail accounts - use them!

Branch AGM docs - send to secretary@ulysses.org.nz OR file them yourself in Google Drive - a folder was shared in an earlier email.

Membership lists - these are available to branch officers, be aware of privacy issues and respect members' rights.

Changes in Branch officers / Gmail contacts - this can be a little difficult as Google throws security errors when accounts are logged into from a different device - there are ways to make this easier - contact National Secretary if you have problems.

Endorsement for Debby - approachable, fast, helpful.

Members Directory - will again be available by contacting Debby directly - Pete to update.

Also - reminder from Debby that some new members seem to think their joining fee is all they have to pay, and neglect to pay subscription.

2020 National Rally - venue booked already: Waterlea Racecourse Hall. Date has been set, 13-15 March 2020. Off Linton St, off Hutchison St.

Theme Pirates of the Marlborough Sounds - registration forms available in the next couple of weeks.

Nick Grbin - DRLs (daylight running lights) - are they acceptable? Jim - yes.

Mike - there is one committee member position vacant - nominations will be called from the floor tomorrow.

Next Coordinators & Natcom meeting in Lower Hutt, Sat. September 28th

Mike - farewell and thanks.

Tim - would like to acknowledge all the hard work that Mike and Jim have done to further the causes of the Club.

Meeting Closed at: 4.55 pm

Signed	Date
President 	15 April 2019
Secretary 	15 April 2019